

THANK YOU TO OUR NATIONAL INDUSTRY STRATEGIC PARTNERS







# Exbylj#|rxu#surihvvlrqdd# frqqhfwlrqv#fdq#eulgj#vxffhvv\$

Presenters: Sandra K. Adomatis, SRA, LEED Green Assoc., GREEN, IDEC

Paula K. Konikoff, JD, MAI, AI-GRS, IDEC





#### **Sandra K Adomatis**

- REALTOR®
- Appraiser Designated SRA Appraisal Institute
- 2024 President Appraisal Institute
- Author
- Speaker
- Instructor
- Course Developer







#### Paula K Konikoff

- Appraisal Institute Designated Member MAI, AI-GRS
- Non-practicing lawyer
- Litigation specialist
- Arbitrator
- Author
- Course Developer
- Educator



# Appraisal Institute Past Presidents and 2024 President







## Appraisal Institute - 2024 Year of Change



**CEO Cindy Chance** 



2024 President



2024 President-Elect





#### **Access to Opportunities**

- Networking expands your reach and sphere of influence
- Job opportunities
- Business opportunities Build your book of business
- Building collaborations with other organizations, groups, people in a similar company/organization.







## **Knowledge Sharing**

- Individuals with Diverse Backgrounds exposes you to
  - New perspectives
  - New Information
  - New Ideas
  - Fosters personal and professional growth







#### Resource Pooling

- Connections offer access to
  - A pool of resources
  - Expertise
  - Advice
  - Support in handling challenges
  - Allows you to seize opportunities

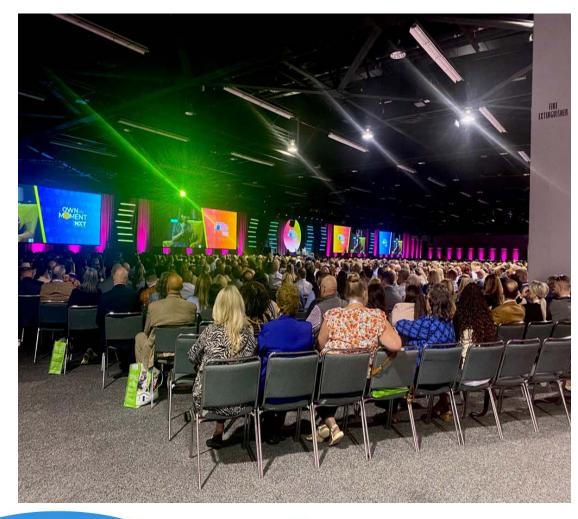






## **Enhanced Visibility**

- Increases your visibility
- Keeps you top of mind by a larger audience







#### **Personal Branding**

- Shapes your personal brand
- Positions you as credible and trustworthy professional









#### **Opportunity for Mentorship**

- Provides
   opportunities for
   mentorship and
   guidance
- Career development

   for you and for those
   you mentor







#### **Mutual Support**

- Strong connections often lead to
  - Support network
  - Individuals to help navigate obstacles
  - Encouragement

NAR Valuation Committee – 2023 NAR Conference







#### **Business Growth**

- Client building
- Forming partnerships
- Fund raising
- Investment opportunities







# Your feedback is important to us! Please scan the QR code to review this session and speaker.





